

# PHILIPS

## Diamond Select



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- extended clinical capabilities at lower cost

Philips Circular Equipment refurbishes used medical imaging equipment into high quality Diamond Select solutions. It's a lower cost and future proof solution, with the same as new quality standards and support you can expect from Philips. All Diamond Select systems are indistinguishable from new, with the same proven technology and high standards as new products, including full warranty and support.

With Diamond Select, you get **more value for money, same as new quality and performance** and you can **benefit from the circular eco-system**.



More value for money



Same as new quality and performance



Benefit from circular eco-system

## More value for money

With increasing pressure on healthcare spending Diamond Select is the smart option, compared to new offering either the exact same clinical capabilities with, on average, 25% savings, or extended clinical capabilities for the same price as a new system, while maintaining healthcare quality. Each Diamond Select solution is future-proof: offering access to same as new upgrades and configurations customized to the specific needs of the facility.



Extended clinical capabilities at lower cost



On average 25% savings compared to the same new system



Custom configuration



Future proof with access to same as new upgrades



## Same as new quality and performance

Philips Diamond Select has the same proven technology, high standards and support as new Philips systems, due to our solid and high standard OEM refurbishment process. This starts with stringent selection - only systems with proven, documented service histories are considered for Diamond Select.



**Selection**



**De-installation and transport**



**Refurbishing**



**Installation**



**Full warranty and support**

The expert refurbishing process includes cleaning, disinfection and painting. Obsolete or defective parts are replaced with original Philips components. The latest available software and field updates are installed, and the system is custom configured depending on individual facility needs. Finally, full performance and quality checks are carried out.

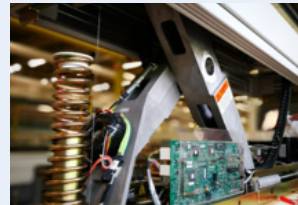
## Refurbishment process



**Step 1**  
First, the system is cleaned and disinfected



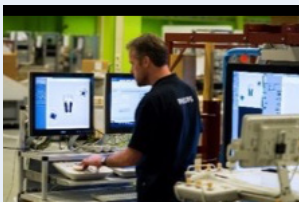
**Step 2**  
The system is cosmetically refurbished



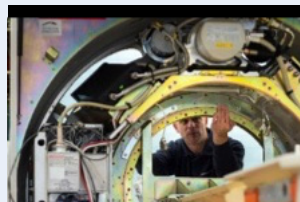
**Step 3**  
All components are thoroughly tested



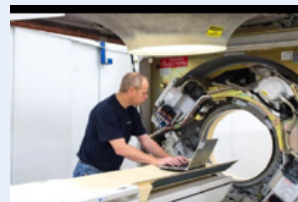
**Step 4**  
Defective parts are replaced with Philips components



**Step 5**  
Latest software and field updates are installed



**Step 6**  
The system is configured based on customer needs



**Step 7**  
Full performance and quality checks are performed

The result: same as new reliability and uptime for Philips Diamond Select that is indistinguishable from new.



Solid and high standard Philips OEM refurbishment process



Same as new reliability and uptime, warranty and maintenance, clinical support and training



Latest software and field updates

Along with this Philips' quality refurbishment process, every modality in our comprehensive portfolio has additional refurbishment specifics. We offer Diamond Select in Computed Tomography, Mobile Surgery, Image Guided Therapy, Magnetic Resonance and Ultrasound.

## Refurbishment specifics for our portfolio



### Magnetic Resonance

The in-depth process starts by testing all components and repairing or replacing defective or outdated components. This includes new gradient cables, water hoses, a rebuilt cold head and a new compressor absorber. All applicable system performance tests are executed, and image quality is measured against original specifications. The system is delivered with the latest hardware console, latest available software at the time of ordering and a new accessory set which includes all pads and straps.



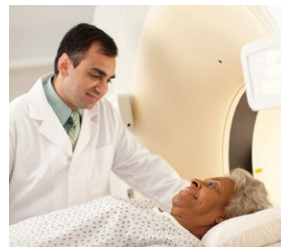
### Mobile Surgery

The rigorous tests cover key system components such as the X-ray tube, iris, shutter, collimator and laser. Mechanical component testing includes C-arm, monitors and keyboard. In addition, image quality standard tests of dose penetration, contrast range, and X-ray resolution are performed to analyse integrity and guarantee full specification compliance. Finally, the latest available software is installed.



### Computed Tomography

During the thorough refurbishment process, all components are tested. Defective or outdated components are repaired or replaced, including the main bearing and optimal slip ring, the detector modules, and cooling unit. Each system has a new X-ray tube, latest console hardware and latest available software. We install new cables at original length and a new accessory kit.



### Image Guided Therapy

During the high-quality refurbishment process defective or outdated parts are replaced with original factory parts. Each system is equipped with a brand new X-ray tube and the Flat Detector is tested extensively to analyze integrity and guarantee full specification compliance. Durable system geometry is tested to ensure performance according to original specifications. Finally new interventional computer hardware and the latest available software is installed.




### Ultrasound


Ultrasound systems undergo a rigorous OEM refurbishment process, starting with a complete deconstruction down to the bare frame. Control panels are extensively inspected and if needed refurbished. The circuit printed boards are examined under microscopes in order to detect possible errors due to transportation or usage. Acceptance and safety tests are performed to guarantee performance to original specifications. New options and features are added, for example the HD-max monitor or OLED screen and a full range of transducers.




## Benefit from circular ecosystem

By partnering with Philips you profit from, and contribute to, a circular and sustainable economy. With a focus on long-term partnerships, we commit to trade-in your existing Philips system at an attractive residual value and offer high-quality OEM refurbished medical equipment from our Diamond Select portfolio. Diamond Select customers can also feel confident that they are contributing to both a lower carbon footprint and a fundamental part of a future proof ecosystem that helps to provide high quality care to a larger population.

 Access to care: Providing high quality care to a larger population

 Benefit from circular ecosystem thanks to closing the loop: High residual value

 Lower carbon footprint: Less energy and raw materials used



## A commitment to a circular economy

The circular economy is focused on a make-use-return and repurposing cycle. It aims to keep products, components and materials at their highest utility and value throughout their lifespan. Diamond Select is part of Philips' Circular Equipment ecosystem that contributes to a circular economy by closing the loop: transforming used medical equipment into high quality solutions, recovering parts and recycling. Philips partners with customers by taking back systems at the end of their usage period and offering excellent trade-in programs.

### Phase 1

#### Trade-in

We are committed to take back Philips' systems when customers are ready to return them to us. We offer a good trade-in value.



### Phase 2

#### Refurbishment

Only systems with proven, documented service histories are considered for refurbishment to same as new equipment.

#### Parts Recovery

Other systems still have value because of parts that can be used as spares.

#### Recycling

If we cannot refurbish or recover, we recycle raw materials in a sustainable way.

### Phase 3

