



PHILIPS

Diamond Select



Rethink what **new means**

Philips **Diamond Select** – extended clinical capabilities at lower cost

A commitment to a circular economy

The circular economy is focused on a make-use-return and repurposing cycle. It aims to keep products, components and materials at their highest utility and value throughout their lifespan. Philips is contributing to a circular economy by closing the loop: transforming used medical equipment into high quality solutions, recovering parts and recycling.

With high-quality OEM refurbished medical equipment from our **Diamond Select** portfolio, we offer circular equipment that has great value for both existing and new customers. Philips partners with customers by taking back systems at the end of their usage period and offering excellent trade-in programs.

Introducing Philips Diamond Select

With a large customer base worldwide, Philips Diamond Select demonstrates Philips' commitment to closing the loop, offering a lower cost and future-proof solution, while maintaining the same as new quality standards and support you can expect from Philips. Only systems with proven, documented service histories are considered for the Diamond Select portfolio.

Each system is then run through a rigorous Philips refurbishment process, using original Philips components, during which the latest software and field updates are installed. All Diamond Select systems are indistinguishable from new, with the same as new proven technology and high standards, as well as full warranty and support.



Value for money

With increased pressure on managing healthcare spending, Philips Diamond Select represents a more affordable solution with high clinical capabilities, and the same as new quality and service from Philips, helping clinicians to provide the best care for patients. Compared to a new system, Philips Diamond Select either offers the exact same clinical capabilities with 25% savings on average or extended clinical capabilities for the same price as a new system, meaning customers can save costs while maintaining healthcare quality. Each Diamond Select solution is future-proof, offering customers access to same as new upgrades and configurations customized to the specific needs of the facility.

Same as new quality

Philips Diamond Select has the same proven technology, high standards and support as new Philips systems. Each system is put through a robust OEM refurbishment process, starting with cleaning, disinfection and painting. Obsolete or defective parts are replaced with original Philips components. The latest available software and field updates are installed and the system is custom configured depending on individual facility needs. Finally, full performance and quality checks are carried out.

The result: same as new reliability and uptime for Philips Diamond Select that is indistinguishable from new.

All refurbished systems include:

- Latest available software and field updates
- Same as new service, clinical support and training
- Dedicated support team for straightforward system replacement
- Same as new warranty period

The circular ecosystem

Choosing Philips allows our customers to both profit from, and contribute to, a circular and sustainable economy. Crucially, customers can benefit from Philips' circular ecosystem: offering high residual value of the system at the end of the usage period, Philips promises to take back the Philips system as part of the closing the loop commitment. With less energy and fewer raw materials consumed in refurbishment than in new production, Philips Diamond Select customers can also feel confident that they are contributing to both a lower carbon footprint and a fundamental part of a future-proof ecosystem that helps clinicians to provide high quality care to a larger population.

Philips and the Circular Economy

At Philips, we strive to make the world healthier and more sustainable through innovation. Our goal is to improve the lives of 3 billion people a year by 2030.¹ In early 2018, we made a pledge to close the loop by taking back and repurposing all the large medical equipment (e.g. MRI and CT scanners) that our customers are prepared to return to us and ensure that all these traded-in materials are repurposed in a responsible way.² Over the last decade, we have returned around 7,000 tons of refurbished medical

imaging equipment to the market and incorporated 6,000 tons of recycled plastics into our new consumer products² Doing so marks a significant shift from the 'take-make-dispose' model, in which less than 10% of the raw material is recycled, to a circular 'make-use-return' model, otherwise known as the Circular Economy.²

As part of our 'Healthy People, Sustainable Planet' program, we are committed to have 15% of our total revenues from circular solutions, such as Diamond Select, by 2020.²

For further information, visit

1. <https://www.philips.com/a-w/about/sustainability.html>
2. <https://www.philips.com/a-w/about/news/archive/standard/news/articles/2018/20180124-philips-spearheads-the-circular-economy-with-firm-2020-pledge.html>

