

A better financing solution to acquire the Philips medical equipment you need

Philips Medical Capital (PMC) provides acquisition flexibility

Our solutions help you afford the technology that advances care and attracts healthcare professionals and consumers. And we help you manage a successful business with flexible financing solutions designed to meet your unique needs.

Here are some examples:

- Philips ProPlus provides a simplified equipment and service bundle that combines your contracts into one payment. Enjoy preferred pricing while lowering the administrative burden of multiple contracts.
- Graduated payments that rise over time to allow for use of new equipment as your facility and revenue base grow.
- Deferred payments allow access to equipment today, without making payments for up to six months.
- Flexible and creative structures allow your payment terms to adjust with your cash flow.
- Public finance provides a 501c3 conduit and municipal



Philips Medical Capital (PMC) offers many benefits including:

- Easy acquisition process
- 100% financing with no down payment and flexible payment terms
- Protection against technological obsolescence
- · Simple upgrade and add-on process
- · Bring all of the expenses into one monthly payment

Avoid Technological Obsolescence

As a healthcare provider, you can acquire the systems you need today, without taking your eyes off the future. Choosing a financing program allows you to replace your equipment with the latest technology at scheduled periods throughout the term. Philips Medical Capital's (PMC's) financing programs feature upgrade and add-on flexibility, enabling you to manage both technology and finance with ease.

Innovative acquisition solutions

Can your medical device partner manage the whole acquisition process? Your time is valuable and staying current with the latest technology should be all inclusive. From the purchase order to installation and platform management, Philips Medical Capital (PMC) can help you pull it all together.

At Philips Medical Capital (PMC), we understand that acquiring leading technology requires intelligent financial planning. We have a team of dedicated finance professionals to help you acquire the equipment you need, when you need it.

For more information:

Tel: 1866 514 4762

http://www.usa.philips.com/healthcare/finance/finance-solutions

PMC is a joint venture between Philips Healthcare and DLL, a division of Rabobank.*

*Rabobank has been one of the top ten safest banks in the world for over a dozen years, as reported by Global Finance Magazine.

